

**Cold Springs Board of Directors
December 19, 2019, Working Board Meeting Minutes – Approved**

Call to Order/Roll Call/Agenda Additions

- Call to Order: 5:00
- Directors present: Lynda Vernon- Mike Worley- Tom Hazlett- Tom Goldie- Greg Witherow.
- Directors absent: Chris Bailey- Shaun Verner.
- Others present: Chris Mitchell- Charles Caldwell

Approval of Minutes – Minutes from November 26 2019, Regular Board Meeting was approved electronically.

Financial Business

- **Financial Update:** Chris and Charles gave the November financial update and was approved.
- **2020 Budget Review:** Chris and Charles presented the 2020 budget and was approved.
- **Credit Aging Report:** Discussed by the board and no decision was made, will take up again at the January meeting.

Comment Cards and Correspondence Comment Cards:

Old Business:

- **Dining Room/Event Center:** The board agreed a non- member at the club should pay more for services than our members. Chris will put in place a new pricing table that will increase profits and lower food and liquor costs. Status: : Chris discussed he is working on this and should be completed by January.
- **Expansion of Jr. Golf Clinics:** Golf shop will be in charge of using PGA resources to build/ rebuild junior playing programs as well as clinics. Update: Included in 2020 Objectives/Plans.
- **2020 Objectives/Priorities/Plans:** Proposal that Board pulls together a set of Objectives and Priorities for 2020. Specific plans to be developed once objectives and priorities are understood..
 - Generation of Membership Sales
 - Move to 1 Proprietary Membership Type. Recommend and get approval for by-law revisions to provide flexibility to the Board to pursue new non-proprietary membership categories.
 - Create a Comprehensive Marketing Plan
 - Create Emergency Power Capability
 - Completion of a Revised Capital Spending Plan
 - Expansion of Junior Golf Clinics
 - Comprehensive By-Law Update

- **Membership exit strategy.** Currently, members wishing to terminate their memberships have no option than to wait on the “waiting to sell list” or “waiting to buy out list”. We have members walking away as a result of this situation. The exit strategy continues to be discussed and was deferred to January meeting.

New Business:

- Pat Flynn discussed the cart issues, and the board asked the greens committee to draft a policy. Also the creek inlet was discussed and the cost for the repairs will be 5K-7K. Doug and Chris will continue to work on a drainage master plan, as well as an irrigation plan.
- Marketing Plan: Chris presented his marketing plan, the board like several ideas and will discuss in more detail at the January meeting.
- The board discussed the clubs update for the computer system, and wants to set up a meeting with members and Nathan to discuss details. Also discussed when the new system is in place it would be the time to clean up our system before moving documents to the new system.

Deferred Business (Not to be addressed in this meeting):

Committee Reports:

Social Committee:

Membership Committee:

Tournament Committee:

House Committee:

Greens Committee:

Adjournment: 7:15 PM

Future Board Meeting Schedule:

Thu Jan 16, 2020: Working Board Meeting 5:00 – 6:30 pm

Thu Jan 16, 2020: Meet the Candidates 6:30 - 8:00

Thu Feb 20, 2020: Working Board Meeting 5:00 – 6:30 pm

Thur Mar 19, 2020: Regular Board Meeting: 6:30 - 8:00 pm (Board Installation)

Vote noted for the record:

Motion	Second	Topic/Discussion	Passed Y or N

Respectfully submitted: